

Why You Should Engage an MSSP: A Simple ROI Model

The following is an example of savings over a three-year period under a simple small-business UTM Firewall deployment.

	MSSP SECURITY AS A SERVICE				INTERNALLY PROCURED & MANAGED				
	Year 1	Year 2	Year 3	Total	Year 1	Year 2	Year 3	Total	
UTM Installation & Set-Up Fee	\$250	\$0	\$0	\$250	\$945	\$0	\$0	\$945	UTM Security Appliance
	—	—	—	—	\$433	\$433	\$433	\$1,299	UTM Service License
Managed Service Fee	\$1,020	\$1,020	\$1,020	\$3,060	\$24,000	\$24,000	\$24,000	\$72,000	In-House IT Resources for Management & Monitoring (1x1 shift; part-time)
	total \$3,310				total \$74,244				



20%
expected investment of time in security-related activities



\$120k
average annual salary of IT staff including benefits



3.5 million
competing open positions in cybersecurity by 2021



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Sources:

Cybersecurity Ventures predicts that there will be 3.5 million unfilled cybersecurity jobs globally by 2021, up from one million positions in 2014. <https://cybersecurityventures.com/jobs/>

www.pdisoftware.com

