Valley Pacific
A PDI Case Study

Overview

HQ: Stockton, CA since 1947
Industry: Wholesale Petroleum
Size: Largest marketer of Chevron-branded petroleum products in California
Solution: PDI Enterprise

Business Challenge

• Lacked access to data and reporting, which impaired decision-making
• Experienced unreliable native reporting capabilities that led to time-consuming, manual correction processes
• Wanted to improve the lengthy card processing and network settlement system
• Lacked functions to help with customer-centric legacy

Saved
$100,000+ a year
Created a **75% reduction** by decreasing the monthly financial close time by three weeks.

**Customer Results**

- Improved accounting reports and sales analysis
- Automated card processing and network settlement
- Added ability to expertly manage customer relationships
- Improved access to data and reporting due to flexible database query operations

"I couldn’t live without it! The real-time database, robust reporting, and SQL are incredible. The amount of information we have at our fingertips is amazing."

*Rachael Vance, Tax Specialist & Internal Auditor, Valley Pacific*