



Valley Pacific

A PDI Case Study

VALLEY PACIFIC



Overview

- HQ: Stockton, CA since 1947
- Industry: Wholesale Petroleum
- Size: Largest marketer of Chevron-branded petroleum products in California
- Solution: PDI Enterprise



Business Challenge

- Lacked access to data and reporting, which impaired decision-making
- Experienced unreliable native reporting capabilities that led to time-consuming, manual correction processes
- Wanted to improve the lengthy card processing and network settlement system
- Lacked functions to help with customer-centric legacy



Saved
\$100,000+
 a year



Created a **75% reduction** by decreasing the monthly financial close time by three weeks.

Customer Results



Improved accounting reports and sales analysis



Automated card processing and network settlement



Added ability to expertly manage customer relationships



Improved access to data and reporting due to flexible database query operations



I couldn't live without it! The real-time database, robust reporting, and SQL are incredible. The amount of information we have at our fingertips is amazing.

Rachael Vance, Tax Specialist & Internal Auditor, Valley Pacific

